

CPD 10.5
POINTS

ASIA M&A FORUM

JUNE 17 & 18 2020

THE RITZ-CARLTON, MACAU SAR

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REGISTRATION
registrations@iflr.com
+852 2842 6931

PROGRAMME
melody.mok@euromoneyasia.com
+852 2842 6992

SPONSORSHIP
james.murray@euromoneyasia.com
+852 6019 4668

<https://events.iflr.com/AsiaMAforum>

#AsiaMA 

*Total CPD points available for both days. (Day One: 5.5 points / Day Two: 5 points)

OVERVIEW

Back for its 16th year, the Asia M&A Forum will take place over two days in June 2020.

The forum continues to be the largest event of its type in the region, bringing together industry representatives, key regulators, institutional investors, law firms, and bankers' and corporate counsel in the M&A space to bring you up to date with the most recent developments. It is important to understand how these legal and regulatory developments have changed M&A activity in the Asia-Pacific region.

With the macro-political environment affecting M&A activity in the region, discuss with your fellow peers how global events have affected you and your business. Hear from other industry players and share best practice, whilst discussing practical tips on how to structure your M&A deals. The forum will teach you how to mitigate the risks and take advantages of the changing M&A landscape and prepare you for the future.

Join in the conversation and secure your place today.
To reserve your place, email registrations@iflr.com

GUARANTEED DECISION MAKER AUDIENCE INCLUDES



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“ Good location, relevant topics,
interesting stories heard ”
BCC International

“ The discussion is very
practical, and the speakers are
very willing to share their
experiences ”
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Day I

09:00 REGISTRATION

09:35 WELCOME REMARKS FROM IFLR AND IPBA

Karry Lai, Asia reporter, IFLR

Wilson Chu, conference chair, IPBA

09:40 KEYNOTE ADDRESS FROM A REGULATOR

Brent Snyder, chief executive officer, Competition Commission (Hong Kong)

10:00 An overview of M&A activity

- How recent political turmoil in Asia, US and Europe is impacting M&A activity
- With M&A activity declining in Asia, how can you prepare and what steps should you be taking?
- How will Brexit impact transaction activities with the EU?
- How US-China trade tensions are impacting cross-border transactions
- Working with China: the shift from Western to Asian markets

SPEAKERS

Errol Bong, head of compliance & legal counsel, Nobel Group

Peter Wittman, managing director, Asia-IO

Martin Rock, director M&A, Commerzbank

10:45 Deal-making differences between strategic and private equity players

- A deeper dive into processes and provisions
- Analysing how deals and negotiation differs between the two
- How drafters reflect those conceptual differences in illustrative definitive agreement provisions

SPEAKERS

Sandra Wu, founding partner & group general counsel, Origin x Capital

Jeanette Chan, general counsel and chief compliance officer, Airwallex

Emilia Law, head of legal APAC, Novartis Technical Operations

Bo Huo, senior legal counsel – M&A, Tencent

11:30 NETWORKING COFFEE BREAK

11:50 How tech companies have changed the M&A game

- Challenges arising from tech assets
- A shift from financial to data as a focus for assets
- How due diligence and compliance risks differ for tech assets
- Analysing the VC tech M&A activity coming out of China

SPEAKERS

Michael Horman, director of legal and corporate finance, NISI

Chloe Sung, general counsel, ZhongAn Technologies

Laura Hannon, general counsel, CompareAsia Group

Patricia Ho, acting general counsel, WeLab

12:35 Deal flow of M&A activity in India

- Hot sectors to look out for: healthcare and infrastructure
- Opportunities with the Insolvency and Bankruptcy Code
- Updates on recent policy changes

SPEAKER

Harsh Pais, partner, Trilegal

13:20 NETWORKING LUNCH

Day I continued

The following sessions will split the room into two streams; delegates will have the choice to participate in either Stream A or Stream B.

14:20 STREAM A

A market update on acquisition financing

- Latest developments relating to the financing of Chinese outbound M&A
- Chinese regulatory changes and their impact on acquisition financing
- Financing real estate M&A transactions in the Hong Kong SAR and China markets
- Mezzanine financing and financing from credit funds – the state of play in Asia

SPEAKER

Sunny Leung, head, legal, M&A advisory and corporate finance, Greater China & North Asia, Standard Chartered Bank

STREAM B

Presentation: Vietnam's free trade agreement with the EU

- Poised to boom: overview of large M&A activity in Vietnam
- Key things to be aware of with the ratification of the EVFTA
- The interconnectivity with the Investment Protection Agreement

SPEAKER

Dr. Oliver Massmann, partner and general director, Duane Morris (Vietnam)

14:50 STREAM A

Developing energy deals in Asia

- M&A activity in the renewable energy sector: what to look out for
- Focusing in on disclosure for environmental governance and sustainability plans
- How environmental regulations could have an effect on the energy industry

STREAM B

Different drivers for M&A activity in emerging markets

- How have US-China trade tensions impacted investments?
- Buying assets in South-East Asia and mitigating the risks going forward
- Trends in Malaysia: combining infrastructure and technology, and resulting in e-manufacturing

SPEAKERS

Maggie Dou, director & head of legal, Iron Mountain Asia

Stanley Yang, EVP head group M&A, First Pacific

Hong Mei, legal director – Asia Pacific, SSP

Kenneth Koo, deputy general manager & Citi chief representation, Citi Orient

15:35 NETWORKING COFFEE BREAK

15:55 Lightning session: Developments in navigating CFIUS regulation

- Preparing you for the latest developments of CFIUS
- Will the change to FIRREA affect deal structures?
- Has a more stringent security review impacted investment?

16.10 Mock negotiation: negotiating commonly contentious M&A issues

This session will see the participants take typical provisions and negotiate why they are there. It will identify why the buyer wants certain aspects and why seller has other considerations (and vice versa). The speakers will share tips and tricks on how to get your way.

SPEAKERS

Richard Climan, partner, Hogan Lovells

Joel Greenberg, senior counsel, Arnold & Porter

16:55 END OF DAY I

Day 2

09:00 REGISTRATION

09:40 WELCOME REMARKS FROM IFLR AND IPBA

Karry Lai, Asia reporter, IFLR

Wilson Chu, conference chair, IPBA

09:45 KEYNOTE ADDRESS

10:00 Digital Health M&A: a survival guide when the worlds of tech and health collide

With a focus on transpacific drivers, this panel will focus on practical need-to-know insights into structuring and executing deals in this brave new world with the potential to not only save lives but also dominate economies and transform societies.

- Complexities with working with multiple jurisdictions
- Looking at life sciences investments into digital health
- Navigating health data access and control in China
- Moving from the consumer space to true digital health, how to execute deals in a more regulated space

SPEAKERS

Joanna Lin, partner, McDermott Will & Emery

Dale Van Demark, partner, McDermott Will & Emery

10:45 The importance of deal protection mechanisms

- Analysing the common measures used to protect your M&A transactions
- Key considerations to be aware of when including a deal protection
- Escrow as a deal protection mechanism in M&A structure
- Trends in pre-closing good faith deposit and post closing holdback escrow
- Escrow in acquisition financing

SPEAKER

Ying Liu, executive director and APAC regional head of escrow sales and business development, J.P. Morgan

11:30 NETWORKING COFFEE BREAK

11:50 How representation and warranty insurance is changing the game

- Analysing the provisions to be negotiated
- Best practices for when an insured deal is in play
- From an insurer choice perspective, what are your options?

12:35 Lightning session: Unsolicited/unwanted takeovers

The speaker will compare takeover procedures from a variety of key jurisdictions. For example, it will examine the effects of the SFC's proposed changes to takeover codes.

12:50 NETWORKING LUNCH

13:50 Focus: investing in the Philippines

- Understanding the revised corporation code and setting up companies in the Philippines
- Infrastructure sector: prioritising investments to help build the Philippines
- Limitations in foreign ownership of assets
- Looking out for the competition law commission

14:35 Key issues in structuring and negotiating minority investments

- Key considerations when entering joint ventures
- Measures to strengthen the protection of your minority investment shareholders
- Practical tips for corporate governance in minority investments
- A look at minority investments in the healthcare

SPEAKERS

Erika Evasdottir, general counsel and chief compliance officer, Origin x Capital

Michael Maté, director, Seawood Resources

Kent Choi, COO, Well Link Financial Group

William Hay, managing director, William Hay & Co

15:20 NETWORKING COFFEE BREAK

15:40 Lightning session: Realising the synergy: post-M&A integration issues

This session analyses mini case studies of companies facing issues arising from post-merger integration. Learn how to bring together different teams from your M&A transactions and discuss what you can do to mitigate the risks.

15:55 CLOSING REMARKS FROM IFLR AND IPBA

BOOKING FORM

	Bankers' and corporate counsel/investment banks	Private practice/ Professional services
Early bird rate (ends May 1)	<input type="checkbox"/> FREE	<input type="checkbox"/> US\$1895
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Email

registrations@iflr.com

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Alicia Sprott
Legal Media Group
8 Bouverie Street
London, EC4Y 8AX, UK

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