ASIA M&A FORUM

JUNE 17 & 18 2020

THE RITZ-CARLTON, MACAU SAR

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https://events.iflr.com/AsiaMAforum  #AsiaMA

*Total CPD points available for both days. (Day One: 5.5 points / Day Two: 5 points)
Back for its 16th year, the Asia M&A Forum will take place over two days in June 2020.

The forum continues to be the largest event of its type in the region, bringing together industry representatives, key regulators, institutional investors, law firms, and bankers’ and corporate counsel in the M&A space to bring you up to date with the most recent developments. It is important to understand how these legal and regulatory developments have changed M&A activity in the Asia-Pacific region.

With the macro-political environment affecting M&A activity in the region, discuss with your fellow peers how global events have affected you and your business. Hear from other industry players and share best practice, whilst discussing practical tips on how to structure your M&A deals. The forum will teach you how to mitigate the risks and take advantages of the changing M&A landscape and prepare you for the future.

Join in the conversation and secure your place today.
To reserve your place, email registrations@iflr.com
Day 1

09:00 REGISTRATION

09:35 WELCOME REMARKS FROM IFLR AND IPBA

Karry Lai, Asia reporter, IFLR
Wilson Chu, conference chair, IPBA

09:40 KEYNOTE ADDRESS FROM A REGULATOR

Brent Snyder, chief executive officer, Competition Commission (Hong Kong)

10:00 An overview of M&A activity

- How recent political turmoil in Asia, US and Europe is impacting M&A activity
- With M&A activity declining in Asia, how can you prepare and what steps should you be taking?
- How will Brexit impact transaction activities with the EU?
- How US-China trade tensions are impacting cross-border transactions
- Working with China: the shift from Western to Asian markets

**SPEAKERS**

- Errol Bong, head of compliance & legal counsel, Nobel Group
- Peter Wittman, managing director, Asia-IO
- Martin Rock, director M&A, Commerzbank

10:45 Deal-making differences between strategic and private equity players

- A deeper dive into processes and provisions
- Analysing how deals and negotiation differs between the two
- How drafters reflect those conceptual differences in illustrative definitive agreement provisions

**SPEAKERS**

- Sandra Wu, founding partner & group general counsel, Origin x Capital
- Jeanette Chan, general counsel and chief compliance officer, Airwallex
- Emilia Law, head of legal APAC, Novartis Technical Operations
- Bo Huo, senior legal counsel – M&A, Tencent

11:30 NETWORKING COFFEE BREAK

11:50 How tech companies have changed the M&A game

- Challenges arising from tech assets
- A shift from financial to data as a focus for assets
- How due diligence and compliance risks differ for tech assets
- Analysing the VC tech M&A activity coming out of China

**SPEAKERS**

- Michael Horman, director of legal and corporate finance, NISI
- Chloe Sung, general counsel, ZhongAn Technologies
- Laura Hannon, general counsel, CompareAsia Group
- Patricia Ho, acting general counsel, WeLab

12:35 Deal flow of M&A activity in India

- Hot sectors to look out for: healthcare and infrastructure
- Opportunities with the Insolvency and Bankruptcy Code
- Updates on recent policy changes

**SPEAKER**

- Harsh Pais, partner, Trilegal

13:20 NETWORKING LUNCH
Day 1 continued

The following sessions will split the room into two streams; delegates will have the choice to participate in either Stream A or Stream B.

14:20 STREAM A
A market update on acquisition financing
- Latest developments relating to the financing of Chinese outbound M&A
- Chinese regulatory changes and their impact on acquisition financing
- Financing real estate M&A transactions in the Hong Kong SAR and China markets
- Mezzanine financing and financing from credit funds – the state of play in Asia

SPEAKERS
Sunny Leung, head, legal, M&A advisory and corporate finance, Greater China & North Asia, Standard Chartered Bank

14:50 STREAM A
Developing energy deals in Asia
- M&A activity in the renewable energy sector: what to look out for
- Focusing in on disclosure for environmental governance and sustainability plans
- How environmental regulations could have an effect on the energy industry

15:35 NETWORKING COFFEE BREAK

15:55 Lightning session: Developments in navigating CFIUS regulation
- Preparing you for the latest developments of CFIUS
- Will the change to FIRRM A affect deal structures?
- Has a more stringent security review impacted investment?

16:10 Mock negotiation: negotiating commonly contentious M&A issues
This session will see the participants take typical provisions and negotiate why they are there. It will identify why the buyer wants certain aspects and why seller has other considerations (and vice versa). The speakers will share tips and tricks on how to get your way.

SPEAKERS
Richard Climan, partner, Hogan Lovells
Joel Greenberg, senior counsel, Arnold & Porter

16:55 END OF DAY 1
Day 2

13:50 Focus: investing in the Philippines
- Understanding the revised corporation code and setting up companies in the Philippines
- Infrastructure sector: prioritising investments to help build the Philippines
- Limitations in foreign ownership of assets
- Looking out for the competition law commission

14:35 Key issues in structuring and negotiating minority investments
- Key considerations when entering joint ventures
- Measures to strengthen the protection of your minority investment shareholders
- Practical tips for corporate governance in minority investments
- A look at minority investments in the healthcare sector

15:20 NETWORKING COFFEE BREAK

15:40 Lightning session: Realising the synergy: post-M&A integration issues
This session analyses mini case studies of companies facing issues arising from post-merger integration. Learn how to bring together different teams from your M&A transactions and discuss what you can do to mitigate the risks.

15:55 CLOSING REMARKS FROM IFLR AND IPBA
**BOOKING FORM**

<table>
<thead>
<tr>
<th>Early bird rate (ends May 1)</th>
<th>Private practice/Professional services</th>
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<tbody>
<tr>
<td>□ FREE</td>
<td>□ US$1895</td>
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<th>Standard rate (after May 1)</th>
<th>Private practice group rate (under the same firm)</th>
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<tr>
<td>□ FREE</td>
<td>For special group rates, please contact: <a href="mailto:registrations@iflr.com">registrations@iflr.com</a></td>
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</tbody>
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**Delegate**

- Name: 
- Job title: 
- Company: 
- Address: 
- Postcode: 
- Country: 
- Tel: 
- Email: 

Please photocopy this page if registering more than one delegate.

**METHOD OF PAYMENT**

Please tick the appropriate box to choose your payment method and sign below:

- □ Bank transfer (details will be provided by invoice)
- □ Credit card payment (pay online at events.iflr.com/AsiaMA or call +852 2842 6931)

**REGISTRATION:** All registrations are subject to final review. Where the registration fee applies, the fee is charged in USD.

**PAYMENT:** All registration fees (where applicable) must be received in full prior to the invoice due date or event date, whichever is sooner.

Please note that in completing this booking form you undertake to adhere to the Event Participant Terms and Conditions and Cancellation Policy listed opposite.

**TO REGISTER**

- **Telephone**
  - +852 2842 6931

- **Email**
  - registrations@iflr.com

- **Mail**
  - Alicia Sprott
  - Legal Media Group
  - 8 Bouverie Street
  - London, EC4Y 8AX, UK

**EVENT TERMS & CONDITIONS:**

By registering for an event, you are agreeing to the Event Participant Terms and Conditions. Validly registering for an Event shall entitle you to admittance to that Event as a Participant, subject to these Terms.

**PAYING DELEGATE CANCELLATION POLICY:**

All cancellations by Participants must be received in writing at least 3 weeks before the first day of the Event (27 May 2020). We cannot accept verbal cancellations. If written cancellation is received in writing at least 3 weeks before the first day of the Event, we will refund Fees already paid (if any) less a 10% administration charge. If written cancellation is not received in writing at least 3 weeks before the first day of the Event, the Participant shall be liable for payment of the Fee in full, irrespective of any non-attendance at the Event (no refund shall be due on any Fees already paid and/or any unpaid Fee invoices shall remain due and payable in full). Participants may nominate a substitute to attend an Event in his or her place, subject to their agreement and compliance with these Terms. Attendees found wearing falsified Event passes and/or sharing or swapping Event passes shall be required to leave the Event.

If, as a result of Force Majeure, IFLR cancels the Event, IFLR shall use its reasonable endeavours to reschedule the Event to take place within two months of the original Event Dates. If IFLR is unable to reschedule the Event, it shall refund the Participant Fees as soon as reasonably practicable and in any event within 60 days from the date of notice of cancellation. The Full Cancellation Policy can be read in the aforementioned Event Participant Terms and Conditions.

**MARKETING PREFERENCES**

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